

## BWF Members' Day 2017 Booking Form

**Date:** 15th June 2017 **Venue:** Hellidon Lakes Golf & Spa Hotel, Daventry, NN11 6GG

### How do I book?

Fill out the booking form and return it by post, email ([tracey.hemming@bwf.org.uk](mailto:tracey.hemming@bwf.org.uk)) or fax (0844 209 2611) as soon as possible to avoid disappointment. You can also download a Word Document version of the booking form at: [www.bwf.org.uk/news/events/bwfmembersday2017](http://www.bwf.org.uk/news/events/bwfmembersday2017)

Please send payment by one of the following methods:

**Cheques** made payable to 'British Woodworking Federation' – post to BWF, The Building Centre, 26 Store Street, London, WC1E 7BT

**BACS** – sort code: 40-07-13 account number: 41578022

**Credit/Debit card** – call Jenny or Tracey in accounts on 0844 209 2610 with your card to hand.

Contact Name:				Company Name:			
Address:							
	Post Code:			Email:			
Signature:				Date:			
<b>Booking details (please indicate number of each ticket required in the boxes provided below):</b>							
Day delegates (please indicate number required) *NB: All BWF members can claim one free space. All additional spaces will be billed at £99 + VAT for members, £125 + VAT non-members)							<input type="text"/>
Delegates requiring evening networking dinner ticket and overnight accommodation on 14th June (£120 + VAT)							<input type="text"/>
				Total to be invoiced:	£	<input type="text"/>	+VAT

Please tick this box if you would like us to send you details of a table top display package at BWF Members Day

**WORKSHOPS**  
(Each attendee to select **one** workshop from the **09.40** Workshops A, B, C or D, **one** from the **11.10** Workshops, E, F, G or H and **one** from the **14.10** Workshops, I, J, K or L)

DELEGATE'S NAME (Please include First Name)	09.40 workshops				11.10 workshops				14.10 workshops			
	A	B	C	D	E	F	G	H	I	J	K	L

**Dietary & Access Requirements** (plus any other comments) (please advise of any special requirements)

Please note that substitution of delegates can be made at any time before the 8th June, by advising Jenny Taylor.  
**Refunds and credits for cancellations cannot be accepted after 20th May 2017.** If a delegate does not attend when booking a free space BWF may raise an invoice for the full delegate amount (as it may prevent another member from attending).



# Woodworking Conference

June 15th, Hellidon Lakes Golf & Spa Hotel, Daventry, NN11 6GG

## Woodworking in 2020: Setting out for success in uncertain times



The BWF Members' Day Conference 2017 is proudly sponsored by:



Secure your FREE\* place now!

# Workshop Sessions at Members' Day 2017

Whether you're on the health & safety side, your company's technical guru, leading the company growth plan, or looking for the latest innovations, we have the workshops for you. Our range of workshops will suit you and others in your business and you can select one workshop to attend from each row below in addition to the main sessions.

## Time Programme for 15th June 2017

<b>08:15-09:00</b>	<b>Delegate Registration and Exhibition</b> Once registered, visit the free exhibition, showcasing the latest innovations and technologies to aid the joinery industry
<b>09:10-09:40</b>	<b>Keynote Address: Making the Most of Wood</b> Dr Tom Woolley, Rachel Bevan Architects The impact of building materials and construction methods on sustainability and the health and wellbeing of occupants has never been subject to closer scrutiny. This presentation from renowned architect, author and academic Tom Woolley leads us through the confusing landscape of health, sustainability and the huge opportunities for timber products when we start to look at a natural capital approach to construction.
<b>09:40-10:40</b>	<b>Workshop Session 1</b> <b>SELECT FROM WORKSHOPS A-D</b>
<b>10:40-11:10</b>	<b>Break and Exhibition</b> Grab some coffee & take the opportunity to network and explore the exhibition space with some fantastic exhibitors promoting products and services that are specifically tailored for the joinery industry.
<b>11:10-12:10</b>	<b>Workshop Session 2</b> <b>SELECT FROM WORKSHOPS E-H</b>
<b>12:15-12:45</b>	<b>The Future for Construction Products Manufacturing</b> Peter Caplehorn, Construction Products Association The UK's construction products manufacturing sector is well-placed to support Britain's future economic prosperity, but the sector is changing. This session embraces Digitalisation, the concept of Industry 4.0 and the impact of the Circular Economy and looks at the trends that will shape the future for UK manufacturers.
<b>12:45-13:15</b>	<b>The Future of Training</b> Sarah Beale, Interim CEO CITB The CITB has been supporting training in our sector since the Levy Order was first introduced in 1964. This year the Order is being reviewed and this keynote and subsequent debate looks at how a reformed CITB can better support woodworkers in the UK.
<b>13:15-14:10</b>	<b>Lunch and Exhibition</b> A chance to fuel up ahead of the afternoon session, plus another opportunity to explore the exhibition space.
<b>14:10-15:10</b>	<b>Workshop Session 3</b> <b>SELECT FROM WORKSHOPS I-L</b>
<b>15:15-15:45</b>	<b>The New Economy</b> Alastair Stewart, Progressive Research We live in unprecedented times and the complexity of the economy has perhaps never been appreciated more acutely. Leading economic commentator Alastair Stewart offers an at the economic outlook for construction in a post-Brexit Britain and how this is likely to impact upon the woodworking sector.
<b>15:45</b>	<b>Close</b>

### Your Business

**Apprenticeships: Making it work**  
Rosie Rogers, CITB  
The apprentice landscape is set for an upheaval in qualifications, funding and payment with the Apprenticeship Levy becoming compulsory. This workshop looks at new support available to help you to engage and manage apprentices, your obligations, the funding you can draw down and how you can make the best of apprenticeships to support the future of your business.

**Workshop A: 9:40-10:40**

**Joinery Health Check—Risk 101**  
Jon Gorf, Joinery Industry Consultant  
As a woodworking company you are often asked to take more than your fair share of risk, from product design through to contract management. This workshop gives you a structured look at how to identify and manage your risks to be prepared for what the world throws at you on that damp Tuesday afternoon in February

*FEATURING ROOM 101 JOINERY CHALLENGE*

**Workshop E: 11:10-12:10**

**A Focus on Growth**  
Liz Male, Liz Male Consulting  
Being noticed is critical for any business looking for work—whether you rely on word of mouth, online impact or a more traditional marketing mix. We look at some best practice for joinery marketing, what you might need to back up your claims for your products — including the role of BIM — and when (and indeed, if) you should use social media to promote your business.

**Workshop I: 14:10-15:10**

### A Changing Market

**Stepping up Stair Design**  
Hannah Mansell, BWF  
Highlighting the differences in design, testing and liability between private and general access stairs, this presentation looks at how manufacturers can manage risk through proven design and calculation. It investigates some of the core challenges, common myths and opportunities impacting the staircase sector.

**Workshop B: 9:40-10:40**

**Designing Windows for Excellence**  
Kevin Underwood, Technical Director BWF  
Through research now available from the exciting Servowood project, BWF's work on Life Cycle Analysis and engagement in a range of technical support activities, Technical Director Kevin Underwood revisits the principles of good window design, improving durability the failure process of timber windows and how good design and production can help ensure timber windows really do stand the test of time.

**Workshop F: 11:10-12:10**

**Increasing your profit margins**  
Ian Brown, IWM Machines  
With ever tighter profit margins in our industry, it has never been more important to maximise our production efficiencies to be leaner, quicker and avoid wastage. This session looks out how you can maximise the effectiveness of your production machinery to boost your profits, bring about a lean approach in your workshops, and how CNC can play a vital part in making your company competitive.

**Workshop J: 14:10-15:10**

### A Safer Market

**H&S: A Practical Approach**  
Mark Stevens, Didac  
Joinery workers are exposed to various dusts whilst completing daily tasks. Wood dust can cause serious health problems; carpenters and joiners are four times more likely to suffer from asthma than other UK workers. Simply having the correct equipment isn't the end of the story. This session looks at best practice in a 21st Century workshop.

**Workshop C: 9:40-10:40**

**Changing Role of the Woodworker**  
Laura Page, Pinsent Masons LLP  
An expert in the world of Health & Safety and Fire Safety, Laura Page looks at the concept of Duty Holder as it applies to H&S, product design, manufacture, installation and the concept of an "aggravated feature" in the supply of product. This presentation helps to quantify responsibilities and avoid serious problems down the line.

**Workshop G: 11:10-12:10**

**Maintaining Fire Door Certification**  
Hannah Mansell, BWF  
Minor changes can mean major swings in performance and these risks must be managed. Certification gives a framework, but it is not a get out of jail free card. This session looks at the process of certification, how it helps your business and how to work with it to ensure that the life-critical products you place on the market, will always meet the performance requirements.

**Workshop K: 14:10-15:10**

### A Look Ahead

**Material Developments**  
Dr Graham Ormondroyd, Bangor University  
Timber is very much the material of the 21st Century, but timeless does not mean standing still, the material continues to evolve and new treatments and modifications technology support strength, durability and performance. This presentation looks at how science is helping to secure a strong future for timber and extending the range of species we can use.

**Workshop D: 9.40-10.40**

**Off-Site Manufacturing Solutions**  
Stewart Dalgarno, Stuart Milne Group  
The housebuilding sector remains buoyant, but is also changing rapidly as the industry evolves towards a vertically integrated supply chain. Stewart Dalgarno of Stuart Milne Group, one of the UK's leading independent homebuilding, construction and development companies, looks at the potential of off-site manufacturing for both developers and manufacturers.

**Workshop H: 11:10-12:10**

**An Eye on the Past**  
The plethora of conservation and heritage properties across the UK rely on our sector to support their maintenance and care programmes. This workshop looks at life through the eyes of a conservation officer — what are the priorities and opportunities for timber products and where do we need to be alert to competition?

**Workshop L: 14:10-15:10**

**98% of people attending BWF Members' Day 2016 rated the day good or excellent**

**bwf MEMBERS' DAY 2017**  
**HEADLINE SPONSOR**  
**Joinerysoft**

## Who's exhibiting?

Joining us on the day will be a number of specially invited exhibitors who will all be on hand to provide one-to-one support. These include sponsors Joinerysoft, Vetrotech, Qwood and W18, plus International Timber, Mann McGowan, Whitehill, DTS, Alvi Holz, Mighton, Young Black, Didac, FDIS, DEVENTER, Young Black and Coastal.

